

developing countries by offering a reliable and flexible source of debt

# Quarterly Factsheet

A Specialised Investment Fund Supported by:







MICROFINANCE



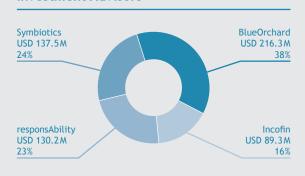
September .	2019
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Key Figures	September 2019	Cumulativ
Microfinance investment		
portfolio	USD 573.5 M	USD 2.1 B
Cash	USD 99.6 M	
Other short term investments	USD 16.5 M	
Total assets	USD 689.7 M	
Total net asset value	USD 580.3 M	
Microfinance portfolio		
as a % of total assets	83.2%	
Average outstanding maturity	20 months	
Average loan size	USD 2.9 M	
Number of MFIs	124	232
Number of loans	200	628
Number of countries	42	55

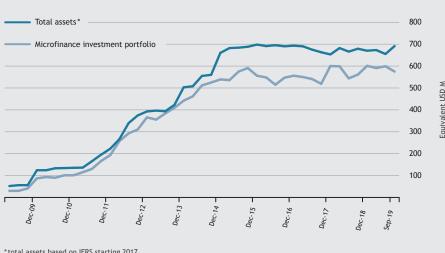
# Portfolio Development - Q3 2019

During Q3 2019, the MEF disbursed a total of USD 40 M in loans to 11 institutions in 8 countries including USD \$ 30.8 M in local currencies (including USD and EUR as local tender), bringing the overall percentage of local currency lending by the MEF to 61.8% The Microfinance Investment Portfolio amounts to USD 573.5 M at the end of September 2019.

## **Investment Advisors**

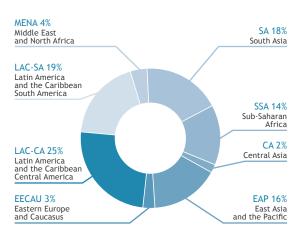


## **Portfolio Evolution**



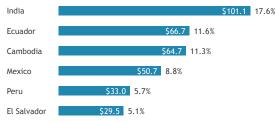
\*total assets based on IFRS starting 2017

# Regions\*



#### \*USD million and percentage of microfinance investment portfolio

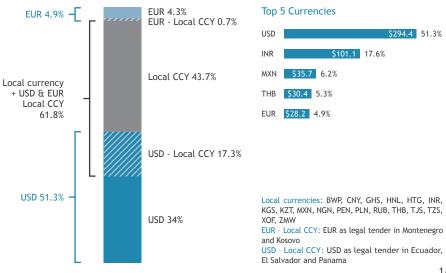
# **Top 5 Countries\***



# Top 5 Exposures\*

Financiamiento Progresemos S.A. (Mexico)	\$15.6 2.7%
Hattha Kaksekar (Cambodia)	\$15.5 2.7%
Banco Promerica Costa Rica (Costa Rica)	\$15.0 2.6%
Caja Rural de Ahorro y Credito Crédinka S.A. (Peru)	\$15.0 2.6%
LOLC Cambodia (Cambodia)	\$13.8 2.4%

## Currencies\*



## Micro Business Capital (MBC) - a business-oriented microfinance organisation serving Georgia since 2012.

The mission of MBC is to create opportunities for the development and success of small entrepreneurs and farmers by contributing to their financial stability. Its core values are transparency, responsibility, partnership, ethic corporate management, innovation and sharing.

MBC is set up as a Joint Stock Company (JSC) and regulated by the the National Bank of Georgia. It is currently among the top 5 largest microfinance institutions in the country serving more than 5,000 customers with an average loan size of below USD 4,000.

Social responsibility lies at the core of MBC's vision. MBC is a member of the UN Global Compact and is implementing the Women's Empowerment Principles (WEPs of the UN Women & UN Global Compact). In Georgia MBC is a member of the CSR Club through which its staff conducts trainings for vulnerable groups and Internally Displaced Persons (IDPs) and carries out activities under the EPIC project (Economic and Social Participation of Vulnerable Displaced Persons and Local Population in the South Caucasus funded by Germany through GIZ (German Corporation for International Cooperation)). As a member of a Pro Bono network,

MBC provides free professional services. MBC respects client protection and endorses the SMART campaign principles since 2017.

The USD 1 million loan from MEF in September 2019 is an important milestone in the development path of the company, both to support further portfolio growth and also to diversify its funding structure; the loan is expected to stimulate further international investments in MBC.



USD 1 million loan from MEF to Micro Business Capital.



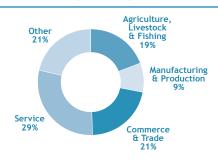
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# **Distribution by Activity**



Final borrowers reached by MEF funding



Women



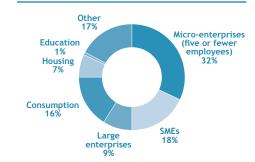
Micro-enterprises (five or fewer employees) and individuals



86%

MFIs have adopted the Client Protection Principles (CPPs)

# Distribution by Loan Purpose





Rural



Average USD 1,730 Median USD 2.158 Loan size to final borrowers

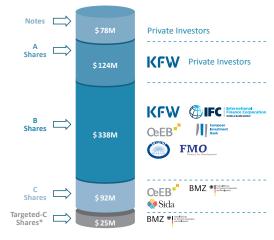


MICROFINANCE LuxFLAG Microfinance Label since 2011

The charts reflect the distribution of the full loan portfolios of the MFIs in MEF's portfolio. Social Performance figures are presented as of 31 December 2018.

## **Investor Structure**

Total Assets as of 30 September 2019



## Total Assets \$ 689.7 M incl. other assets

Targeted-C Shares shall only be impacted by & bear the exclusive risk of the valuation of Target Investments

Notes	A Shares
Private investors	KfW
	Private investors
B Shares	C Shares
KfW	German Federal Ministry for Economic
International Finance Corporation (IFC)	Cooperation (BMZ)
Development Bank of Austria (OeEB)	Swedish International Development Cooperation Agency (SIDA)
European Investment Bank (EIB)	Development Bank of Austria (OeEB)
OPEC Fund for International	Targeted-C Shares
Development (OFID) FMO	German Federal Ministry for Economic

Cooperation (BMZ)

## **General Secretary**

### Innpact Sàrl

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#### **Investment Advisors**

Advised by four leading private Investment Advisors coordinated by MEF's General Secretary:

## BlueOrchard Finance AG

231 Seefeldstrasse 8008 Zurich - Switzerland info@blueorchard.com

#### Incofin Investment Management

Sneeuwbeslaan 20 PB2 2610 Antwerp - Belgium info@incofin.com

## responsAbility Investments AG

Josefstrasse 59 8005 Zurich - Switzerland info@responsAbility.com

#### Symbiotics SA

Rue de la Synagogue 31 1204 Geneva - Switzerland info@symbioticsgroup.com

LuxFLAG Microfinance label since 2011



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Disclaimer: This fund is reserved for eligible investors, meaning, with respect to the Shares, only professional investors as defined under Annex II of the Directive 2014/65/EU of the European Parliament and of the Council on 15 May 2014 on markets in financial instruments and amending Directive 2002/92/EC and Directive 2011/61/EU, and with respect to the Notes, well-informed investors as defined under article 2 of the Luxembourg law of 13 February 2007 (the "2007 Law") on specialised investment funds, as both the preceding terms may be amended or supplemented from time to time. The distribution of Shares and Notes in this investment fund may be restricted in certain jurisdictions. In particular, Shares and Notes in this investment fund may not be offered, sold or transferred, directly or indirectly, in the USA or its territories or possessions or areas subject to its jurisdiction, or to citizens or residents thereof ('US Persons') other than in accordance with the laws of the United States. The information given in this report constitutes neither an offer nor a product recommendation; it is provided for individual information purposes only. No guarantee is given or intended as to the completeness, timeliness or accuracy of the information provided herein. This report is neither an issue document as specified by law nor the management report. The Issue Document is obtainable at the registered office of the Fund. Please request the Issue Document and read it carefully and seek advice from your legal and / or tax advisor before investments of dividends. The investments by MEF are subject to market fluctuations and to the risks inherent in all investments as well as all the specific risks referred to in the Issue Document MEF; accordingly, no assurance can be given that the objectives stated in this document will be achieved. This work is protected by copyright law. All rights reserved, in particular with respect to translation, reproduction, communication, copyring of images and tables, broadcasting, microfilming or reproduction by other means, as well as storage on data processing equipment. Reproduction of this work or excerpts thereof is permissible only within the scope of statutory provisions, even where such use only applies to excerpts. © 2019, MEF. All rights reserved. Please note that the images in this report originate from the Investment Advisors and KfW and may not always reflect the companies and the individuals mentioned in the related paragraphs. Photo material of members of MEF's governance structures are true reflections of such members.

Country	Region	Name of MFI	Investment Advisor	Currency of investment	Portfolio Equiv. USD M	New investments in Q3 2019 USD M	First Disb.	Last Maturity
Albania	EECAU	JSC Fondi BESA Albania	SY	EUR	\$ 1.1		09/11/2018	09/11/2021
Armenia	EECAU	ACBA Credit Agricole Bank CJSC	IN	USD	\$ 3.0		23/08/2017	23/08/2021
Azerbaijan	EECAU	Azercredit Demirbank	rA rA	USD USD	\$ 1.1 \$ 0.0		18/10/2016 05/02/2018	31/12/2019 05/02/2020
Bolivia	LAC-SA	Sembrar Sartawi	BO	USD	\$ 0.5		09/06/2017	09/06/2020
Botswana	SSA	BancABC Holding Botswana	rA	USD	\$ 10.0		17/01/2019	18/01/2022
		Bayport Botswana	ВО	BWP	\$ 4.8		12/03/2019	12/03/2023
Dundring Free	CCA	Letshego Botswana	IN	BWP	\$ 12.9		27/12/2016	28/12/2021
Burkina Faso	SSA	Coris Bank Burkina S.A. Fidelis	rA rA	EUR EUR	\$ 5.5 \$ 0.5		22/12/2017 26/01/2018	23/12/2019 27/01/2020
Cambodia	EAP	Amret Co Limited	IN	USD	\$ 13.8		23/03/2017	05/03/2021
		First Finance Cambodia	SY	USD	\$ 2.0		25/04/2019	25/04/2023
		Hattha Kaksekar	ВО	THB	\$ 15.5		12/04/2018	10/05/2022
		Kredit Microfinance	rA	USD	\$ 3.4		22/11/2017	18/06/2020
		LOLC Cambodia  LOLC Cambodia	IN IN	THB USD	\$ 3.3 \$ 10.5		09/08/2018 03/04/2017	09/08/2021 18/10/2021
		Prasac Microfinance Institution Ltd	BO	THB	\$ 11.6		30/10/2018	25/04/2022
		Prasac Microfinance Institution Ltd	BO	USD	\$ 1.7		24/02/2017	24/02/2020
		Sathapana Limited	IN	USD	\$ 3.0		15/12/2017	15/12/2020
China	EAP	China Foundation for Poverty Alleviation	SY	EUR	\$ 8.9		24/12/2018	10/12/2021
		Grassland	rA	CNY	\$ 4.8		12/10/2018	12/10/2021
Costa Rica	LAC-CA	Microcred China Banco Cathay	rA BO	USD	\$ 9.3 \$ 2.0		05/12/2017 07/05/2019	07/12/2020 07/05/2023
costa Rica	LAC-CA	Banco Improsa	BO	USD	\$ 6.3		31/08/2016	20/12/2020
		Banco Promerica Costa Rica	SY	USD	\$ 15.0		06/11/2018	06/11/2021
		Financiera Desyfin	ВО	USD	\$ 0.8		26/03/2018	26/03/2020
		Mucap	SY	USD	\$ 5.0		05/11/2018	05/11/2022
Dominican Republic	LAC-CA	Mutual Alajuela Banco Multiple Promerica de la Republica Domincana S.A.	rA BO	USD USD	\$ 2.0 \$ 2.5		17/07/2018 22/12/2016	18/07/2022 22/12/2019
Ecuador	LAC-SA	Banco Amazonas	SY	USD	\$ 3.3		24/08/2018	24/08/2021
Ecuador	LAC JA	Banco D-Miro S.A.	BO	USD	\$ 1.4		01/10/2018	13/05/2020
		Banco Procredit Ecuador	SY	USD	\$ 3.0		20/12/2018	20/12/2021
		Banco Solidario	rA	USD	\$ 12.0	\$ 12.0	22/07/2019	22/07/2022
		CACPECO COAC Alianza del Valle	SY SY	USD USD	\$ 7.0 \$ 4.0		26/04/2019 15/05/2019	26/04/2022 15/05/2022
		COAC Maquita Cushunchic	SY	USD	\$ 3.0	\$ 1.0	29/05/2019	09/08/2021
		COAC PJL	SY	USD	\$ 3.0	Ş 1.0	20/12/2018	29/01/2022
		COAC San Antonio	SY	USD	\$ 1.5		23/04/2019	23/04/2022
		Espoir	SY	USD	\$ 0.5		16/10/2018	16/04/2021
		FACES	BO	USD	\$ 5.8		10/10/2017	22/05/2022
		Finca Ecuador Insotec	SY BO	USD USD	\$ 2.0 \$ 8.7	\$ 1.5	06/06/2019 18/12/2017	06/06/2022 09/03/2022
		Mutualista Pichincha	BO	USD	\$ 8.0	\$ 1.5	21/12/2018	21/12/2021
		Vision Fund Ecuador	SY	USD	\$ 3.5		22/12/2017	14/12/2021
El Salvador	LAC-CA	AMC de R.L. de C.V.	IN	USD	\$ 3.0		08/09/2017	08/09/2020
		Banco Atlantida	BO	USD	\$ 12.5		20/12/2017	21/12/2022
		Banco Hipotecario Banco Promerica El Salvador	BO SY	USD USD	\$ 3.8 \$ 10.0		20/10/2017 28/09/2018	20/10/2021 28/09/2021
		Credicampo	BO	USD	\$ 0.2		24/08/2016	24/01/2020
Georgia	EECAU	CRYSTAL FUND	rA	USD	\$ 3.0		26/10/2017	26/10/2020
3		Microfinance Organization Lazika Capital	SY	USD	\$ 2.0		30/04/2019	30/04/2021
		Micro Business Capital	IN	USD	\$ 1.0	\$ 1.0	16/09/2019	16/03/2021
Ghana	SSA	Advans Ghana	IN BO	GHS	\$ 1.5 \$ 1.6		29/08/2017 04/09/2018	28/08/2020 05/09/2023
Guatemala	LAC-CA	Bayport Ghana Arrend	BO	GHS USD	\$ 2.5		16/11/2016	25/02/2020
Haiti	LAC-CA	ACME	rA	HTG	\$ 0.4		22/12/2017	22/01/2020
Honduras	LAC-CA	Banco Financiera Comercial Hondurena S.A. y Subisidiaria FICOHSA	ВО	USD	\$ 1.7		05/05/2017	05/05/2020
		Banco Popular	rA	HNL	\$ 1.3		11/12/2017	11/06/2020
La dia	CA	IDH Honduras	SY	HNL	\$ 1.0		26/11/2018	26/11/2021
India	SA	Annapurna Microfinance Private Limited ASA India	BO BO	INR INR	\$ 7.1 \$ 7.9		01/03/2019 08/01/2019	01/03/2021 08/01/2023
		Asirvad Microfinance Pvt Ltd	BO	INR	\$ 9.9		28/03/2019	26/03/2021
		Aye Finance	BO	INR	\$ 3.7		31/07/2017	31/07/2020
		Chaitanya India Fin Credit Pvt Ltd	ВО	INR	\$ 3.5		29/06/2017	29/06/2020
		Fusion Microfinance	ВО	INR	\$ 4.8		07/08/2018	07/02/2020
		Indian School Finance Company Pvt. Ltd	BO	INR	\$ 4.5		09/08/2017	09/08/2020
		Kinara Capital Muthoot	rA BO	INR INR	\$ 6.5 \$ 9.9		25/05/2018 29/11/2016	25/05/2021 29/11/2019
		NeoGrowth Pvt Ltd	BO	INR	\$ 13.1		22/11/2016	15/02/2023
		Pahal	rA	INR	\$ 2.8		27/06/2018	29/06/2020

			Investment	Currency	Portfolio	New investments	First	Last
Country	Region	Name of MFI	Advisor	of investment	Equiv. USD M	in Q3 2019 USD M	Disb.	Maturity
		Satya Microcapital	rA	INR	\$ 2.8		11/09/2018	11/06/2020
		Save	SY	INR	\$ 2.0		20/03/2019	26/03/2021
		Spandana	rA	INR	\$ 10.4		31/10/2017	07/12/2021
		Svasti	SY	INR	\$ 3.0		20/03/2019	25/03/2022
		Vaya Finserv	rA	INR	\$ 3.0		24/10/2018	24/04/2020
Jordan	MENA	Finca Jordan	rA	USD	\$ 2.5		02/10/2018	05/10/2020
Kazakhstan	CA	Asian Credit Fund	rA	KZT	\$ 1.1		24/08/2018	01/10/2021
		KMF	rA	KZT	\$ 2.1		16/03/2017	14/09/2020
		KMF	rA	USD	\$ 3.0		02/05/2019	03/05/2022
		Arnur Credit Microcredit Organization	ВО	KZT	\$ 2.9	\$ 2.9	05/07/2019	05/07/2022
Kenya	SSA	Chase Bank	rA	USD	\$ 0.0		02/07/2014	05/01/2020
		I&M Bank	rA	USD	\$ 4.9		29/12/2017	29/12/2020
Kosovo	EECAU	Finca Kosovo	ВО	EUR	\$ 3.3	\$ 2.0	18/06/2019	14/08/2021
		Kreditimi Rural i Kosoves or KRK	SY	EUR	\$ 0.5	\$ 0.5	06/09/2019	06/09/2022
Kyrgyz Republic	CA	Salym Finance	ВО	USD	\$ 1.0		20/06/2019	20/06/2021
		The First Microfinance Company	rA	KGS	\$ 3.0		13/12/2017	07/06/2021
Lebanon	MENA	IBDAA Lebanon	SY	USD	\$ 2.0		27/06/2019	27/06/2021
		Vitas Lebanon	SY	USD	\$ 5.0		19/12/2018	19/12/2022
		Al Majmoua	SY	USD	\$ 5.0	\$ 5.0	31/07/2019	31/07/2022
Mali	SSA	Baobab Mali (ex.Microcred Mali)	SY	XOF	\$ 2.7		22/05/2019	25/05/2021
Mexico	LAC-CA	Alternativa del Sur	rA	USD	\$ 7.5		10/05/2018	10/11/2020
		Equipate	rA	MXN	\$ 2.3		28/03/2018	28/09/2020
		Exitus Capital	ВО	MXN	\$ 10.4		14/09/2017	14/09/2022
		Financiamiento Progresemos S.A.	IN	MXN	\$ 15.6		18/11/2016	28/12/2021
		FINANCIERA LABOR	ВО	MXN	\$ 3.0	\$ 1.0	30/10/2018	05/11/2021
		MasKapital	rA	MXN	\$ 1.0		22/08/2018	24/08/2020
		Operadora de Servicios Mega	rA	USD	\$ 7.5		08/12/2017	08/12/2020
		Siempre Creciendo S.A. de C.V.	ВО	MXN	\$ 3.6		22/12/2017	03/08/2021
Moldova	EECAU	I.M. O.M.F. Microinvest S.R.L.	ВО	EUR	\$ 0.8		07/04/2017	07/04/2020
Myanmar	EAP	Hayman Capital Co. Ltd	SY	USD	\$ 2.0		31/01/2019	31/01/2021
Nicaragua	LAC-CA	Banco de Finanzas	rA	USD	\$ 10.0		22/12/2017	22/12/2020
		Banco FICOHSA Nicaragua S.A.	ВО	USD	\$ 5.0		26/07/2017	26/07/2020
		Financiera Finca Nicaragua	ВО	USD	\$ 0.3		03/04/2017	03/04/2020
		Financiera FUNDESER	ВО	USD	\$ 1.9		11/05/2016	10/05/2022
		FUNDENUSE	ВО	USD	\$ 0.2		31/10/2016	31/10/2019
Nigeria	SSA	Baobab Nigeria (ex:Microcred MFB)	rA	NGN	\$ 2.0		24/12/2018	24/12/2019
_		FORTIS Microfinance Bank	IN	NGN	\$ 0.0		22/11/2017	22/12/2018
		La Fayette MFB	ВО	NGN	\$ 1.0		15/11/2018	16/11/2020
		ASIEA Nigeria	SY	NGN	\$ 3.0	\$ 3.0	31/07/2019	02/08/2021
Pakistan	SA	ASA Pakistan	SY	USD	\$ 2.0		28/02/2019	28/02/2021
Palestine	MENA	FATEN	IN	USD	\$ 0.7		27/12/2016	27/12/2019
Panama	LAC-CA	Panacredit	rA	USD	\$ 3.4		29/08/2018	24/09/2021
Paraguay	LAC-SA	Vision Banco S.A.E.C.A.	IN	USD	\$ 6.1		11/04/2017	22/02/2021
Peru	LAC-SA	Acceso Crediticio	ВО	PEN	\$ 6.8		03/03/2017	13/11/2020
		Caja Rural de Ahorro y Credito Crédinka S.A.	IN	USD	\$ 15.0		18/04/2017	29/09/2020
		Coop Pacifico	SY	USD	\$ 5.0		01/12/2017	30/11/2020
		CRAC Raiz	ВО	PEN	\$ 3.7		26/10/2016	28/10/2019
		Financiera TFC S.A.	ВО	USD	\$ 2.5		31/01/2017	31/01/2020
Poland	EECAU	Inicjatywa Mikro	ВО	PLN	\$ 0.4		31/05/2018	30/09/2022
Russia	EECAU	Finca Russia	rA	RUB	\$ 0.4		05/10/2017	16/11/2020
Tajikistan	CA	IMON International	rA	TJS	\$ 1.0		13/12/2018	13/12/2021
Tanzania	SSA	Bayport Tanzania	ВО	TZS	\$ 3.6		28/02/2018	26/02/2021
		Zola (ex. Off-Grid Electric)	SY	TZS	\$ 2.5		19/12/2018	21/12/2022
Togo	SSA	Ecobank Transnational Incorporated	SY	USD	\$ 13.1		30/08/2018	10/01/2023
Tunisia	MENA	Tunisie Leasing	SY	EUR	\$ 7.6		25/06/2019	19/06/2024
Zambia	SSA	Bayport Zambia	BO	ZMW	\$ 9.9	\$ 9.9	20/08/2019	21/08/2023
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TOTAL OUTSTANDING PORTFOLIO
Total new investments in Q3 2019
Including new investments in local currencies\* in Q3 2019

\$ 40.0
\$ 30.8